



**ARIVU**  
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## Networking Like a Professional (1-day)

You may have heard the old adage, *“It’s not what you know, but who you know”*. Many people find networking a scary prospect or find it very boring and tedious as it’s sometimes about having lots of small talk and collecting business cards without really achieving what you really want and that is, having the right connections to leverage yourself and your business or connecting with the right people that will help you when you need them and vice versa.

This course lets you to begin building and maintaining your network so that you can extend your reach in getting noticed.

It will show you practical ways of building relationships, gaining the desired trust and strengthening relationships.

Make the network operate to your benefit and then reap the rewards from the relationships that you have sown.

### **What others have said about these courses:**

*“The course did not disappoint. Over a relatively short space of time I gained valuable skills and tips that have already been effectively put into practice. Despite considering myself to be a confident person I felt there was room for improvement when it came to networking. I am now regularly attending events specifically to network and make new contacts and my company is already seeing the rewards of sending me on this course.”*

- Marshal Wesley, AXA Wealth

**To find out more about this course or to enquire about prices, training dates and locations, please contact us on **0871 237 6767** or email us at [info@arivu.co.uk](mailto:info@arivu.co.uk)**

[www.arivu.co.uk](http://www.arivu.co.uk)

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